



MOBIS CATALOG

FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
MANAGEMENT, ORGANIZATIONAL, AND BUSINESS IMPROVEMENT SERVICES

FSC Group: 874

FSC Class: 8742

Contract Number: GS-10F-0064K

Contract Period: December 15, 1999 through December 14, 2009

Contractor: Brandes Associates, Inc.
1417 Crestline Drive
Santa Barbara, CA 93105

Business Size: Small
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Brandes Associates, Inc. offers a comprehensive set of services under SIN 874-1 Consulting.
The scope of services is listed below:

[Products and Services](#)

[Order Placement](#)

[Customer Information](#)

[Pricing](#)

SCHEDULE OF MOBIS PRODUCTS AND SERVICES

- [Strategic Planning Services](#)
- [Productivity Improvement Services](#)
- [Process Improvement Services](#)

Strategic Planning Services

Brandes Associates, Inc. (BAI) offers strategic planning services to DOD and other federal agencies. These services include research, consultation, recommendations, and the preparation of specific directions and plans to assist the organization in mapping its course through an uncertain future. BAI's services help organizations anticipate and adjust to the impact made by the combination of new information technologies and the changing globalistic international system at all levels of their operations. Specific service offerings:

- ▶ Customer-oriented organizational research
- ▶ Help customers understand how they fit in the new technology/international political environment
- ▶ Communication of difficult concepts to customer's senior leadership
- ▶ Develop future scenarios tailored for customer's specific organizational requirements
- ▶ Assist with the advocacy, explanation, and development of futuristic concepts
- ▶ Assist the customer in developing new organizational structures to adapt to the future environment
- ▶ Presenting ideas, concepts, or explanations through briefing formats, academic papers, or other media as selected by the customer

Productivity Improvement Services

Brandes Associates, Inc. (BAI) provides business and productivity improvement services for DOD and other federal agencies. As a complement to its strategic planning services, BAI will, in this category, align an organization's actions, processes, and structural directions with executive vision and organizational mission through the application of information science and technologies. BAI will advise executive and supervisory management on the creation, maintenance, ongoing analysis, and productivity improvement of their specific information environment. BAI specializes in the creation and maintenance of portable and secure information environments used by organizations, groups, or teams that deploy away from their main base of information. Specific service offerings:

- ▶ The integration of tactical-level organizational processes, structures, and objectives with strategic plans and direction.
- ▶ The creation of a tailored information systems strategic plan for the customer.
- ▶ The creation, maintenance, ongoing analysis and management of a flexible, portable, and secure information environment specifically tailored to customer requirements and missions.
- ▶ Anticipate changes required by new technologies, new threats, or new environments, recommend new organizational structures or technologies to adapt, and advise the customer during their implementation.

Examples of product improvement services BAI has provided our customers are:

- ▶ Acquisition organization transition from discrete product development to information services
- ▶ Product development in an intensive user interface and rapid prototyping environment
- ▶ Application of the "Mission Support Center" concept to providing a real-time information service to widely distributed personnel

Process Improvement Services

Brandes Associates, Inc. (BAI) offers expert consultation in the disciplines of Web-Site Management and Security, Requirements Management, Product Training, Logistics Management, Risk Management, Systems Engineering, and Product Test. Our services include research, consultation, recommendations, and the preparation of specific directions and plans to assist the organization in improving management and development processes. Specific service offerings:

- ▶ Implementation of real time information distribution to a distributed workforce
- ▶ Secure internet practices and procedures including Public Key Infrastructure, digital certificates, data management, and system administration
- ▶ Implementation of Mission Support Center Support to provide global connectivity
- ▶ Requirements management with emphasis of requirements descriptions from a user view maintained in relational database environment
- ▶ Product training and logistics management to provide users with next day response and delivery
- ▶ Risk management procedures and contingency planning to address issues before they become problems
- ▶ Product test processes to find defects early before they impact product cost and schedule.

Examples of process and Productivity Improvement Services BAI has provided our customers are:

- ▶ Development of information management and distribution centers for the Navy Seals
- ▶ Development of web sites and security practices to protect and distribute information for the combined Navy and Air Force programs
- ▶ Development of a requirements management process for a joint Navy/Air Force Mission Planning Program
- ▶ Training and logistics management

ORDER PLACEMENT

GSA MOBIS Schedule offers the following advantages

- ▶ NO Synopsis and waiting period
- ▶ NO RFP
- ▶ NO cost and pricing data
- ▶ NO proposal audit
- ▶ NO lengthy source selection procedure

Instead, BAI's efficient order placement follows the following streamlined process:

- ▶ **STEP 1: Initial Contact**
Customer discusses needs and requirements with BAI
- ▶ **STEP 2: Definition**
Customer develops a short product definition and requirements statement
- ▶ **STEP 3: Estimate**
BAI provides the customer a recommended labor mix with estimated prices directly from the GSA approved schedule
- ▶ **STEP 4: Contracting Office**
Customer provides the project definition and funding documents to its internal contracting office.
- ▶ **STEP 5. RFQ**
The customer's Contracting Office develops an RFQ (minimum of 3 sources are evaluated)
- ▶ **STEP 6: Response**
BAI provides a RFQ response
- ▶ **STEP 7: Award**
Customer awards task to BAI
- ▶ **STEP 8: Start**
BAI begins work

CUSTOMER INFORMATION

1. Special Item Number: 874-1 Consulting Services
2. Maximum Order Threshold: \$1,000,000
3. Minimum Order: \$300
4. Geographic Coverage: Domestic Delivery Only
5. Point(s) of Production: Based in Santa Barbara, CA with offices in Camarillo, CA; San Diego, CA; Washington, D. C; Patuxent River, MD, Virginia Beach, CA; Fallon, NV; and Muskegon, MI. included.
6. Discount: Prices shown on price list are net prices with discount included.
7. Quantity Discounts: Already included in net pricing, per attached Price List.
8. Prompt payment terms: Net 30 Days
9. Government Commercial Credit Card: Not accepted at this time.
10. Foreign Items: None
11. Time of Delivery: As specified on Individual/Task order.
12. FOV Points: Domestic Delivery Only
13. Ordering Address:..... Brandes Associates, Inc.
1417 Crestline Drive
Santa Barbara, CA 93105
PHONE: (805) 687-7261
FAX: (805) 682-3315
Email: fbrandes@brandes-assoc.com
14. Payment Address: Brandes Associates, Inc.
1417 Crestline Drive
Santa Barbara, CA 93105
15. Warranty Provision: Standard Practice per contract clause 552.246-17
16. Export Packing Charges: Not Applicable

PRICING

Pricing for Special Item Numbers (SIN) 874-1 (Consulting Services) is shown on the following pages:

Schedule for MOBIS

FSC Group 874
FSC Class 8742
Contract #: GS-10F-0064K
SIN 874-1

PRICE LIST YEAR 5:

12/15/03-12/14/04

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$99.24	\$793.92
Principal Engineer	\$91.38	\$731.04
Senior System Engineer	\$80.33	\$642.64
Senior Engineer	\$70.02	\$560.16
QA Engineer	\$64.86	\$518.88
Senior Program Analyst	\$64.05	\$512.40
Program Analyst	\$49.43	\$395.44
Test Engineer	\$54.86	\$438.88
Administrative Assistant	\$29.55	\$236.40
Technical Editor	\$26.38	\$211.04
Technical Typist	\$19.62	\$156.96

Schedule for MOBIS

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SIN 874-1

PRICE LIST YEAR 6: 12/15/04-12/14/05

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$102.32	\$818.56
Principal Engineer	\$94.20	\$753.60
Senior System Engineer	\$82.82	\$662.56
Senior Engineer	\$72.20	\$577.60
QA Engineer	\$66.86	\$534.88
Senior Program Analyst	\$66.03	\$528.24
Program Analyst	\$50.96	\$407.68
Test Engineer	\$56.58	\$452.64
Administrative Assistant	\$30.46	\$243.68
Technical Editor	\$27.20	\$217.60
Technical Typist	\$19.62	\$156.96

Schedule for MOBIS

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SIN 874-1

PRICE LIST YEAR 7:

12/15/05-12/14/06

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$105.49	\$843.92
Principal Engineer	\$97.12	\$776.96
Senior System Engineer	\$85.39	\$683.12
Senior Engineer	\$74.44	\$595.52
QA Engineer	\$68.93	\$551.44
Senior Program Analyst	\$68.08	\$544.64
Program Analyst	\$52.54	\$420.32
Test Engineer	\$58.33	\$466.64
Administrative Assistant	\$31.40	\$251.20
Technical Editor	\$28.04	\$224.32
Technical Typist	\$19.62	\$156.96

Schedule for MOBIS

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SIN 874-1

PRICE LIST YEAR 8:

12/15/06-12/14/07

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$108.77	\$870.16
Principal Engineer	\$100.13	\$801.04
Senior System Engineer	\$88.04	\$704.32
Senior Engineer	\$76.75	\$614.00
QA Engineer	\$71.07	\$568.56
Senior Program Analyst	\$70.19	\$561.52
Program Analyst	\$54.17	\$433.36
Test Engineer	\$60.15	\$481.20
Administrative Assistant	\$32.40	\$259.20
Technical Editor	\$28.92	\$231.36
Technical Typist	\$19.62	\$156.96

Schedule for MOBIS

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PRICE LIST YEAR 9:

12/15/07-12/14/08

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$112.14	\$897.12
Principal Engineer	\$103.23	\$825.84
Senior System Engineer	\$90.77	\$726.16
Senior Engineer	\$79.11	\$632.88
QA Engineer	\$73.29	\$586.32
Senior Program Analyst	\$72.37	\$578.96
Program Analyst	\$55.85	\$446.80
Test Engineer	\$62.00	\$496.00
Administrative Assistant	\$33.39	\$267.12
Technical Editor	\$29.80	\$238.40
Technical Typist	\$20.23	\$161.84

Schedule for MOBIS

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SIN 874-1

PRICE LIST YEAR 10: 12/15/08-12/14/09

LABOR CATEGORY	GSA Hourly Rate	GSA Daily Rate
Program Manager	\$115.62	\$924.96
Principal Engineer	\$106.42	\$851.36
Senior System Engineer	\$93.59	\$748.72
Senior Engineer	\$81.58	\$652.64
QA Engineer	\$75.56	\$604.48
Senior Program Analyst	\$74.61	\$596.88
Program Analyst	\$57.57	\$460.56
Test Engineer	\$63.93	\$511.44
Administrative Assistant	\$34.42	\$275.36
Technical Editor	\$30.72	\$245.76
Technical Typist	\$19.62	\$156.96